



Inclusive Lending

MORTGAGE RENEWAL SURVIVAL GUIDE (ONTARIO 2026)

Protect Your Home. Reduce Payment Shock. Take Control Before Renewal.

Confidential homeowner guidance from:



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From Cheryl

A Personal Note

If you are reading this, your mortgage renewal is likely approaching — or you are beginning to think about what higher rates may mean for your household.

You are not alone.

Ontario is entering one of the largest renewal cycles in decades. Many homeowners secured mortgages during historically low-rate years. As those terms mature between 2025 and 2027, payment changes are becoming significant.

This guide is designed to create clarity – not fear.

Preparation creates options.
Options create stability.
Stability protects your home.



The Current Landscape

What's Happening in Ontario Right Now

Ontario homeowners are entering the most significant renewal cycle in decades.

Between 2021 and 2023, the Bank of Canada increased its policy interest rate from 0.25% to 5.00% — one of the fastest tightening cycles in modern history¹.

While inflation has moderated, borrowing costs remain substantially higher than the ultra-low rate environment many homeowners became accustomed to.

As a result:

- ✓ Mortgages originally secured under 2%–3% rates are renewing above 4–5%.
- ✓ Property taxes have risen across most municipalities.
- ✓ Insurance premiums have increased.
- ✓ Utilities and living costs remain elevated.
- ✓ Household debt levels are still historically high.

Even financially responsible homeowners are experiencing renewal uncertainty.

For many, the challenge is not overspending. **It is mathematics.**

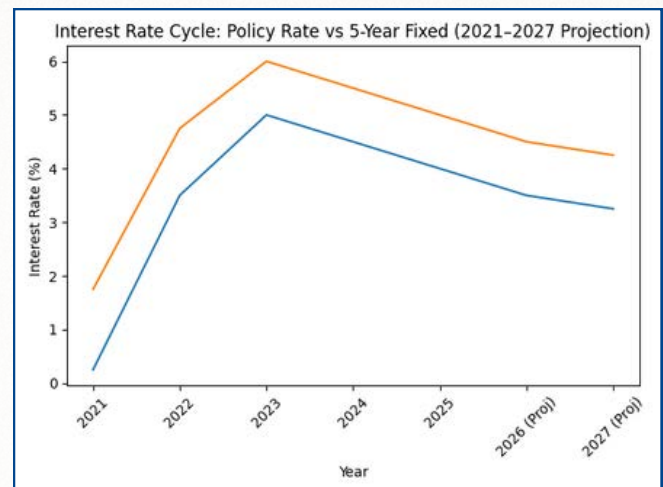
The Interest Rate Cycle: What Changed

The rapid tightening cycle between 2021 and 2023 fundamentally changed renewal mathematics for Ontario homeowners.

- Rapid increase (2021 → 2023)
- Elevated plateau (2024–2025)
- Gradual moderation (2026–2027 projection)

Figure: The Interest Rate Cycle (2021–2027)

Policy rate increases between 2021–2023 translated into materially higher mortgage renewal rates. Even with gradual moderation projected, renewal mathematics remain different from the ultra-low rate environment of 2020–2021.





The Economic Reality Behind Mortgage Renewals

Interest rates were increased rapidly to control inflation. While inflation has moderated, borrowing costs remain elevated compared to the 2020–2022 environment.

What Is Actually Driving Payment Pressure?

Over the past several years:

- The Bank of Canada increased rates rapidly to control inflation.
- Fixed-rate mortgages that were secured between 2020–2022 at 1.5%–2.5% are now renewing above 5%.
- Household debt levels remain elevated.
- Consumer spending has slowed.
- Employment remains strong overall — but income growth has not kept pace with cost increases.

Even a 2%–3% rate change on a \$600,000 mortgage can increase payments by \$700–\$1,200 per month.

Payment Comparison: \$600,000 Mortgage

At 2.2% → approx. \$2,600/month

At 5.4% → approx. \$3,650/month

That is over \$1,000 per month difference.

Multiply that by:

- Rising insurance
- Property tax adjustments
- Higher consumer debt balances

And the pressure becomes clear.

That shift affects:

- Cash flow flexibility
- Debt servicing ratios
- Savings buffers
- Stress tolerance



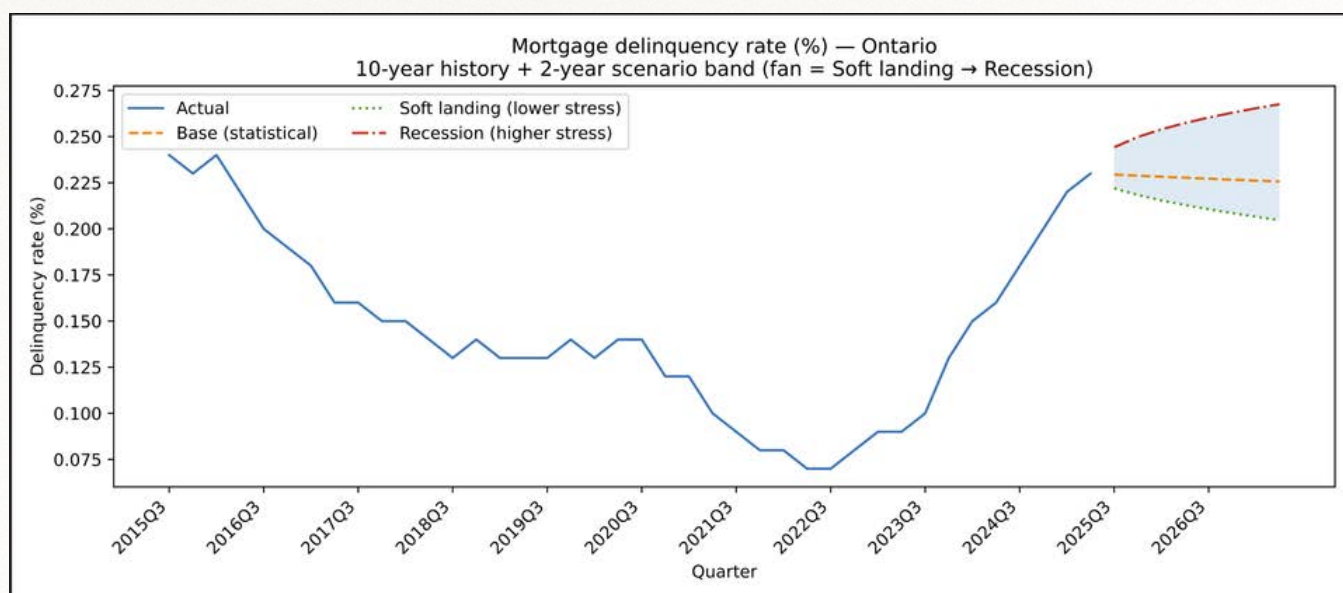
Early Warning Signs

Mortgage Delinquency Trends: Early Signals

Mortgage delinquency rates in Ontario remain low by historical standards.

However, data from CMHC indicates that mortgage arrears have risen from pandemic-era lows and may continue adjusting as higher-rate renewals cycle through the system².

Equifax Canada has also reported increases in revolving credit utilization and early-stage consumer delinquency indicators³.



Soft Landing Scenario

Gradual Stabilization

Higher Stress / Recession Scenario

Continued increase in delinquencies

This does not mean widespread crisis.

It does indicate increasing financial pressure across segments of the market.

Most households that eventually encounter mortgage stress were stable 12–18 months earlier.

The important takeaway is not fear. It is **preparation**.

Rising delinquencies do not predict crisis — they highlight why early strategy matters.



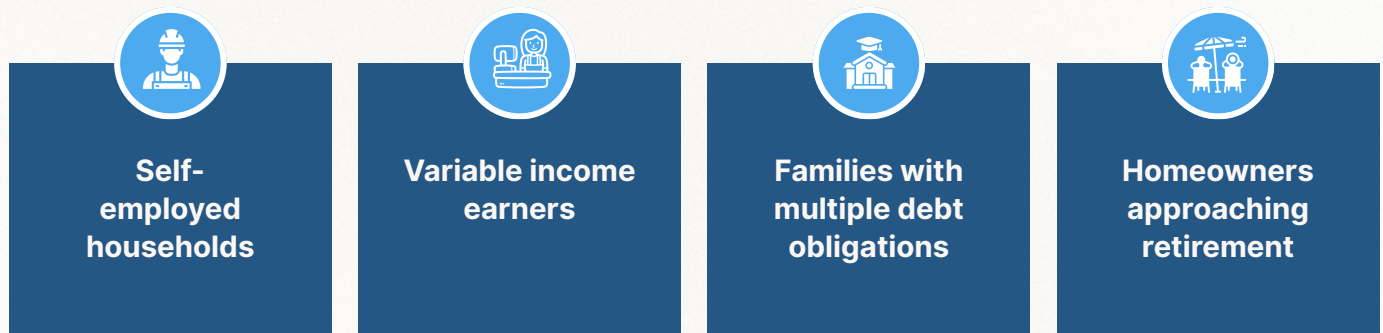
Household Debt and Financial Flexibility

According to Statistics Canada, household debt has remained near 180% of disposable income⁴.

This means for every dollar of income after taxes, households carry approximately \$1.80 in debt obligations.

Higher interest rates amplify this structure.

Even modest increases in monthly mortgage payments can reduce flexibility, especially for:



Renewal planning becomes a strategic decision, not just an administrative one.

Quarterly Revenue Progress

EXAMPLE: If household net income = \$8,000/month

Description	2021	2025
Mortgage	\$2,600	\$3,650
Living costs	\$4,000	\$1,400
Remaining	\$1,400	\$-250

Higher rates do not just increase payments — they reduce financial tolerance for unexpected events.

Inflation & Cost Pressure

Snapshot

- Inflation reached multi-decade highs in 2022
- Essential living costs have remained elevated even as inflation moderates
- Insurance and property taxes have adjusted upward in many municipalities
- Real wage growth has lagged cumulative cost increases

When rising living costs intersect with higher borrowing costs, household flexibility narrows from both directions.

Renewal planning becomes a strategic decision, not just an administrative one.



The 2025–2027 Mortgage Renewal Wave

Ontario is entering one of the largest mortgage renewal cycles in decades.

A significant portion of Canadian mortgages were secured between 2020 and 2022 during historically low-rate conditions. Many of these terms are now maturing into a higher-rate environment.

What makes this period different:

- ✓ A large percentage of outstanding mortgages will renew by 2026
- ✓ Many were originally contracted below 2.5%
- ✓ Household debt remains elevated relative to disposable income
- ✓ Qualification standards remain strict under federal stress testing rules

Renewal Wave Snapshot (Ontario 2025-2027)

- The Bank of Canada increased its policy rate from 0.25% to 5.00% between 2021–2023¹
- A significant share of Canadian mortgages will renew by 2026, many originally secured below 2.5%
- Household debt remains near 180% of disposable income⁴
- Even a 2%–3% rate increase on a \$600,000 mortgage can mean \$700–\$1,200+ per month in additional payments

**These figures do not predict crisis - they explain why early planning matters.*

This does not suggest widespread crisis.

It does suggest a structural shift.

- When large numbers of households transition from ultra-low borrowing costs to materially higher renewal rates, the impact is gradual but meaningful.

For many homeowners, the issue is not spending behavior.

It is the math of renewal in a different rate environment.

The advantage belongs to those who plan early.

A proactive review 6–12 months before renewal preserves flexibility, lender choice, and negotiating strength.

➡ Preparation does not signal concern.

➡ It signals control.



Self-Assessment

Signs It May Be Time for a Stability Review

You do not need to be in difficulty.

If two or more apply to you, a review may be worthwhile:

☐ Mortgage renewal is within 12 months

☐ Projected payment increase exceeds \$500/month

☐ Increased credit card or unsecured debt balances

☐ Increased HELOC utilization (unrelated to investment or cash producing activities)

☐ Your income has fluctuated (self-employed, commission, job change)

☐ Reduced savings buffer

☐ Uncertainty about lender renewal terms

☐ Most lenders do not proactively offer strategy. They simply issue a renewal letter. That does not mean it is your best option.

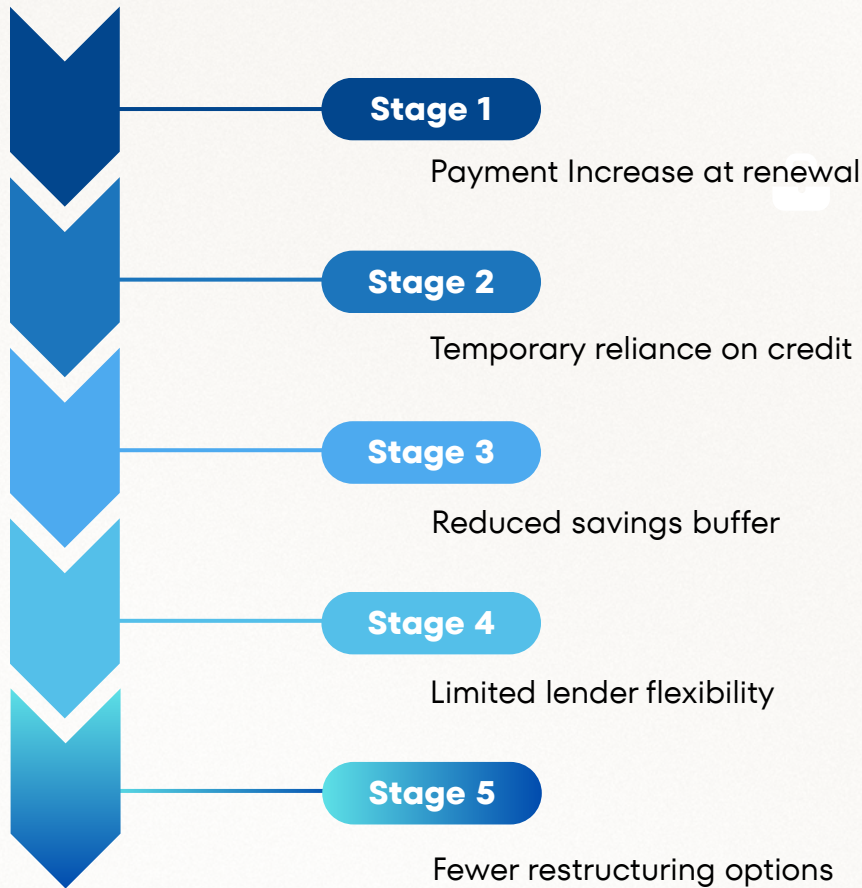


Prevention Over Reaction

Why Acting Early Matters

Mortgage stress rarely appears suddenly.

It typically develops gradually:



Most of this progression can be prevented through early review.

When homeowners assess their situation 6–12 months before renewal, they retain maximum flexibility.

Most homeowners who eventually face difficulty:

- Were stable 12–18 months earlier
- Assumed renewal would be straightforward
- Did not review options until pressure increased



Our Role in This Environment

At Inclusive Lending × Mortgage Architects, we are not here to sell fear.

We are here to provide:



Structure

We provide structure by organizing your mortgage strategy around a clear plan, defined timelines, and lender positioning designed to reduce uncertainty before renewal.



Clarity

We provide clarity by translating complex rate changes, lender terms, and renewal options into straightforward decisions you can understand and act on confidently.



Options

We provide options by evaluating multiple lender pathways and restructuring strategies so you are never limited to a single renewal outcome.



Protection

We provide protection by proactively identifying risks early and implementing strategies that help safeguard your equity, credit profile, and long-term financial stability.

Some homeowners will review their file and confirm everything is stable. That is a successful outcome.

Others will identify small adjustments that prevent larger issues later. That is also success.

Preparation is protection.

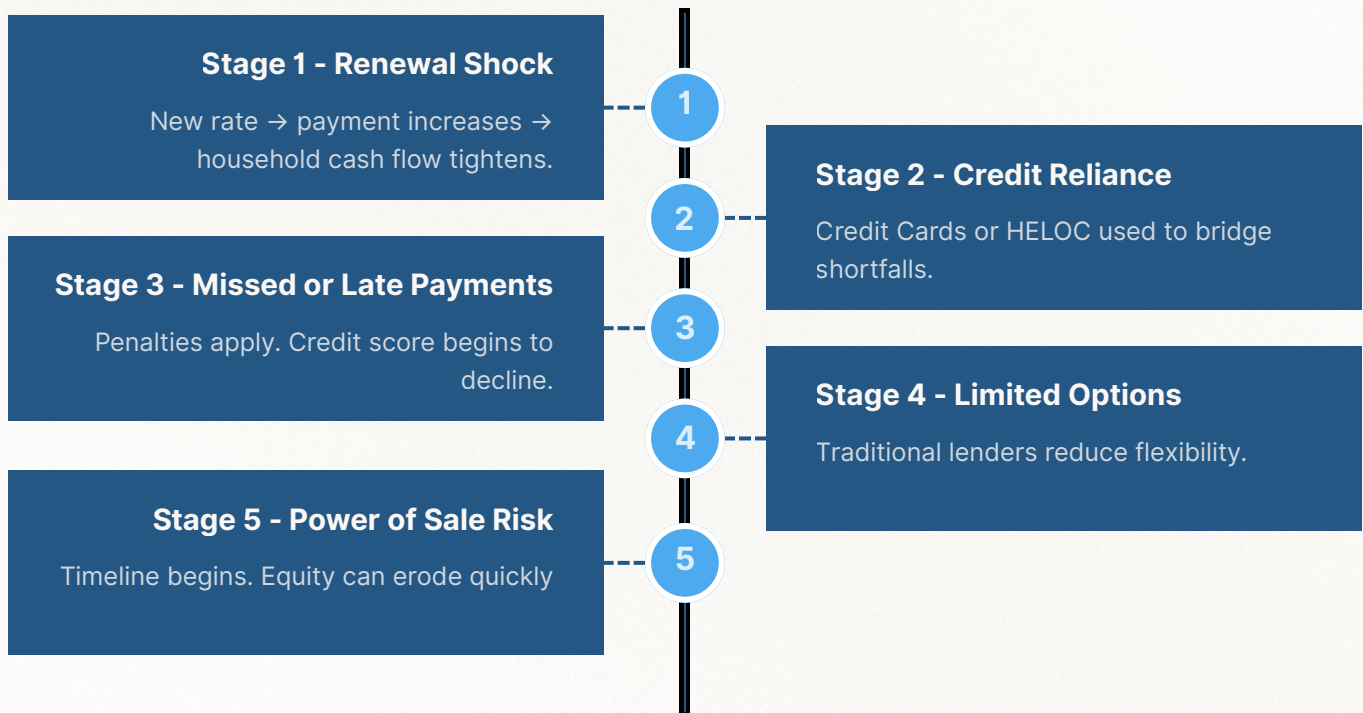


Understanding the Risk

What Happens If You Wait Too Long

Mortgage stress rarely appears overnight. It builds gradually.

Here is how it typically unfolds:



Most of this is preventable when handled early.

The earlier you review your options, the more flexibility you retain.



Understanding the Risk

Options Many Homeowners Don't Realize Exist

Every situation is unique. But common strategies include:

01

Re-Amortization

Extending amortization to lower monthly payments.

02

Equity Restructuring

Refinancing to consolidate high-interest debt and stabilize cash flow.

03

Renewal Strategy Negotiation

Comparing lender renewal offers versus market alternatives.

04

Bridge or Private Solutions

Short-term stabilization when income or credit is temporarily challenged.

05

Pre-Renewal Qualification Planning

Structuring documentation properly before applying.

06

Refinancing

To consolidate higher interest debt.

There is no universal answer.

The right approach depends on equity, income profile, debt structure, and long-term goals.



If You Are Already Behind

If You Are Already Feeling Pressure

If you have missed a payment. First: **take a breath.**

Many homeowners assume once a payment is missed, options disappear.

Depending on timing and equity positions, options may still include:

Refinancing with equity

Structured private short-term lending

Payment deferral arrangements

Bridge restructuring

Consolidation before enforcement begins

The key factor is **transparency and timing.**

Delay reduces options. Transparency increases solutions.

- If you are behind — the most important step is to review your file immediately before escalation occurs. Confidential conversations cost nothing. Delay can cost significantly more.

Primary

We use data and tech to optimize operations.

Dependent Sectors

We rely on fuel, vehicles, and equipment.



Real-World Results

Ontario Case Scenarios

Waterloo Region Family

Original payment: \$2,350

Projected renewal:
\$3,950

Self-employed income
variability

Solution: Debt
consolidation + extended
amortization

Result: New payment
\$2,980 → stabilized
monthly cash flow

GTA Condo Owner

Renewal in 6 months

High Secured Debt

Solution: Pre-renewal
refinance before stress
test tightening

Result: Reduced total
monthly obligations by
\$720.00

London Home Owner

Missed one payment
after job transition

Solution: Private bridge
refinance

Result: Stabilized credit
+ transitioned back to
traditional lending within
12 months

These examples are simplified for illustration and reflect common renewal patterns seen across Ontario markets.

Every case is different. But early review created options.

Ask yourself:

- What will my payment be at renewal?
- Can my household comfortably absorb that increase?
- If rates remain elevated for 2–3 years, am I prepared?
- Do I fully understand all of my lender alternatives?



Your Next Step

Take Control Before Renewal Pressure Builds

Mortgage renewals do not have to feel overwhelming.

With preparation, the process becomes structured and manageable.

If your renewal is within 12 months — or if you simply want clarity — this is the right time to review.

Preparation creates options.
Options create stability.
Stability protects your home.

Take Control Before Renewal Pressure Builds



**Private &
Confidential**



**No
Obligation**



**No Credit
Impact**



**Calm Solution
Focused**

We review:

- Current mortgage structure
- Equity position
- Income documentation
- Debt exposure
- Renewal projections
- Strategic lender options

Preparation protects flexibility. Flexibility protects your home



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Why Homeowners Speak With Me 6–12 Months Before Renewal

Most homeowners who experience a smooth renewal process begin planning before their lender reaches out.

We offer logistics and

They are not necessarily in distress. They simply want clarity.

A proactive review allows them to:

Understand projected payment scenarios

Compare renewal options objectively

Reduce uncertainty

Preserve savings and flexibility

Make decisions from strength rather than urgency

Sometimes the outcome is reassurance that no changes are needed.

Sometimes small early adjustments significantly improve long-term stability.

The goal is confidence heading into renewal.



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Book a Confidential Mortgage Stability Review

Most homeowners who speak with me are not in crisis. They are simply planning early.

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References

¹ Bank of Canada — Policy Interest Rate History (2021–2023)

² Canada Mortgage and Housing Corporation — Mortgage Arrears & Market Outlook Reports

³ Equifax Canada — Consumer Credit Trends Reports

⁴ Statistics Canada — Household Debt-to-Income Ratio Data